



RFQ CIRCULAR NO. 05

To : All Bidders
Total Pages : 02

PROJECT TITLE : THE QATAR PUBLIC PRIVATE PARTNERSHIP SCHOOLS DEVELOPMENT PROGRAM – PACKAGE 1
PROJECT ID : BA 2019 C 001 G
SUBJECT : ANSWER TO REQUEST FOR QUALIFICATION QUERIES
CLOSING DATE : 7TH APRIL 2019

Tenderers are hereby informed of the following amendments, clarification and elaboration to the Request for Qualifications documentation for the above project:

NO.	QUERY	ANSWER
1.	Our understanding is that, if a single entity qualified to obtain RFP and upon receipt of RFP, the single entity can utilize sub agencies under their control for any activities during execution as well operation period. Please clarify.	Provided that the respondent is able to demonstrate the necessary experience and capability to deliver all aspects of the scope as detailed within the RFQ there is no objection to sub agencies being employed during both execution and operations.
2.	With reference to the criteria #3 related to the “Experience and track record in raising finance”, along with section #7.3.2 “Experience of Raising Finance and Provide Equity”, we would appreciate providing us with further clarity on the required criteria’s requirement to be considered for RFQ evaluation. Moreover kindly confirm that a) the required experience in raising finance may include and is not limited to project debt and b) the respondent could be participant as contractor in the raised financing through working capital financing whereas the owner and developer is an affiliate owned by the shareholders.	a) The required experience in raising finance is for raising equity and debt for developing projects. We understand that projects can be financed by various combinations of corporate and project debt. In such a case the Respondent should provide an indicative amount of debt raised for the projects provided as a reference. Respondents should then confirm what percentage of this debt was corporate debt and what was raised as project debt. The track record of being able to raise similar levels of debt of projects is key. b) For Section 7.3.2, the Consortium Members and affiliated entities which will have a support role in the Project (evidence of support role such as MOU or contracts are required) will be evaluated on their previous experience of raising finance for

		education/ real estate projects. Please note that Working Capital is not considered as raising debt.
3.	Reference is made to RFQ Circular No. 3, response to Item No. 2 (Table 3: Respondent's details) which states that "This is required in all cases as it establishes the basic contact information of the respondent should they wish to participate at the RFP stage." However, contact information for the respondent is already required/provided in "Table 4: Respondent's Authorised Representative". Furthermore and if the Respondent is a Consortium then registration information and parent company information are not applicable. Kindly clarify or otherwise confirm that the information to be provided for Table 3 applies to each member in case of a Consortium.	The information requested in Table 3 provides the day-to-day point of contact for the Respondent during the procurement process. For example, to issue the RFP documents, issue circulars related to the RFP, send invitations to site visits or mid bid meetings and submit queries during the evaluation stage. Therefore this point of contact does not have to be an Authorised Representative. However, there is no objection if the point of contact is the same as the Authorised Representative in Table 4.

All other conditions remain unchanged.

This circular shall be included in the submitted SOQ document and will be deemed to form part of and allowed for in your SOQ submission.

Please acknowledge receipt of this circular via returned e-mail to: contracts@ashghal.gov.qa.

Yours faithfully,



Ghanem Rashid Al-Mansoori
Manager of Contract Department