



قطر تستحق الأفضل  
Qatar Deserves The Best

## Prequalification Circular No. 09

From : Manager of Contracts Department  
To : All Applicants  
Total Pages : 04  
Date : 20<sup>th</sup> November 2013  
Ref. : 1A10-11D027G/1626/13

**PROJECT : PREQUALIFICATION DOCUMENT FOR PROCUREMENT OF CONTRACTORS FOR THE DESIGN, MANUFACTURE, SUPPLY AND INSTALLATION OF INTELLIGENT TRANSPORTATION SYSTEMS (ITS) IN THE STATE OF QATAR**

**PROJECT ID : IA 10/11 D 027 G**

**SUBJECT : ANSWERS TO TENDER QUERIES**

Applicants are hereby informed of the following clarification and elaboration to the prequalification documentation for the above project. These Clarifications were presented at the ITS Industry Event day on the 19<sup>th</sup> November:

| No. | Query                                                                                                                                                                                                                         | Answer                                                                                                                                                                                                                                                                                                       |
|-----|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 56  | If a supplier is submitting for more than one lot, do they have to submit the general forms (financial or general information) 9 times?                                                                                       | No. A single submission of the general forms will be accepted.                                                                                                                                                                                                                                               |
| 57  | If the submittal will include the sub-suppliers full information in each lot, this will exceed the 250 pages limit. Can we provide a list with the supplier's names and products only?                                        | Yes, A separate form can be supplied.                                                                                                                                                                                                                                                                        |
| 58  | What is the exact role of the Design Engineer and the QCE Engineer and the required forms?                                                                                                                                    | The roles and functions for Design Engineer, Quality Control Engineer are outlined on page 14 of the Prequalification Document.<br>Only CVs need to be submitted.                                                                                                                                            |
| 59  | In case of JV, fill in legal name of JV. What if JV is not legal? Should applicant's legal name be left blank? Should each JV partner fill in this form? Who should be the authorised representative of the JV? Lead Partner? | At the ITT stage, tenderers will have the opportunity to submit declarations of intent, deliverables will require JV evidence in the PQ. Do not leave blank. Please provide details of all partners in the submission. Authorised representative = lead partner. Income should be the combined income at JV. |

| No. | Query                                                                                                                                                                                                                                                                                                                                                                           | Answer                                                                                                                                                                                                                                                                                                                                                  |
|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 60  | All Forms have: Applicants Legal Name. Should each JV Partner write its name or the name of the JV?                                                                                                                                                                                                                                                                             | JV Name                                                                                                                                                                                                                                                                                                                                                 |
| 61  | What position does the Design Engineer cover?                                                                                                                                                                                                                                                                                                                                   | The job description for the Design Engineer is outlined on page 14.                                                                                                                                                                                                                                                                                     |
| 62  | What is the difference between the Design Manager for All TLs and for TLs 2, 3, 4, 5, 7 and 8?                                                                                                                                                                                                                                                                                  | The Design Manager should have the necessary skills for the relevant TL. It is feasible that the Design Manager can cover more than one TL.                                                                                                                                                                                                             |
| 63  | JV has formed between local company and international company (51% local and 49% International), can the international company be the lead partner? Noting that this company has already in the prequalification's declared to commit for registration as a legal company                                                                                                       | Yes.                                                                                                                                                                                                                                                                                                                                                    |
| 64  | Reference to page 9, item 25.2. Please confirm that the specialist sub-contractor and the sub-contractor as mentioned in that clause is pertaining for the same entity                                                                                                                                                                                                          | Confirmed                                                                                                                                                                                                                                                                                                                                               |
| 65  | Reference to page 14 general and page 23, 19 (c) - Qualification criteria and page 36 - applications submission sheet. Can we nominate an individual (not a company) to be our design engineer submitting a commitment that he will be approved later                                                                                                                           | Yes, an individual (not a company) can be nominated and the criterion detailed on page 14 still applies.                                                                                                                                                                                                                                                |
| 66  | Reference to 14, General and page 36 - Applications submission sheet: Please clarify the role of the Technical Design Authority? Please explain what is the requirement that either the prospective prime contractor. Or at least one JV partner or a subcontractor, should have to be technically qualified to perform the required functions of a Technical Design Authority? | The definition of the Technical Design Authority is provided on page 14 and it is the duty of the applicant to nominate a suitably qualified person to this role. It is not necessary for each partner or subcontractor to have separate candidates but the role(s) must be filled by people qualified for each of the Technical Lot being applied for. |
| 67  | Reference to page ii - Summary Description point 1.8 and page 65 - Form HSE-8.1 and page 67 - Form QM-8.2. According to form HSE-8.1 and                                                                                                                                                                                                                                        | Confirmed.                                                                                                                                                                                                                                                                                                                                              |

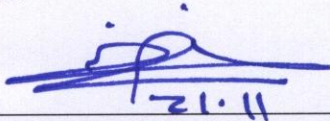
| No. | Query                                                                                                                                                                                                                                                                                                                                                                                                                                                | Answer                                                                                                                                                                                                                                               |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|     | form QM-8.2: ISO 9001, ISO 14001 and OHSAS 18001 should be submitted. Please confirm that we need only to submit the quality management certificates as stated in the Form HSE-8.1 and Form QM 8.2                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                      |
| 68  | Reference to Prequalification Circular No3, Question 18: Regarding your answer, a company can only be part of 1 application as an applicant. Notwithstanding the above, please kindly confirm it is accepted that a Qatari company can submit an application to tender in bidding procedures <100 M QAR and the same Qatari company submits another application in JV with a foreign company to tender exclusively in bidding procedures > 100M QAR? | Confirmed.                                                                                                                                                                                                                                           |
| 69  | Reference to EXP-6.1: Please kindly confirm if the applicant can include in its experience ongoing works related to Technology Lots.                                                                                                                                                                                                                                                                                                                 | Confirmed.                                                                                                                                                                                                                                           |
| 70  | How can we submit a percentage of the JV members since the scope of each partner is not clear, and the risk of forming with uneven parts is imminent?                                                                                                                                                                                                                                                                                                | Following the information provided at the briefing day, please estimate the JV partner membership.                                                                                                                                                   |
| 71  | A Grade A contractor as partner will have to determine the price on structural materials. Is it correct to replicate these costs to the technology costs for the years to come?                                                                                                                                                                                                                                                                      | Qatari Partners to a JV do not need to be 'Grade A Civil Engineering Contractors.' The requirement under Section 3 [Declaration (Series 3)] paragraph (b) stating that 'Qatari partners must be Grade A Civil Engineering Contractors' is withdrawn. |
| 72  | Do project reference forms have to be completed by each company on the team, or by the team as a whole? What about PM and QA/QC approach? What about Project personnel? Does each company have to submit names for all positions?                                                                                                                                                                                                                    | By the team as a whole. The candidates for the positions will be from the JV and not from each separate company.                                                                                                                                     |
| 73  | What forms need to be filled in by the Design Engineer?                                                                                                                                                                                                                                                                                                                                                                                              | None. Only CV's need be submitted                                                                                                                                                                                                                    |

| No. | Query                                                                                                                                                                                                                                    | Answer                                                                                                                                       |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------|
| 74  | What forms need to be filled in by the Quality Control Engineer?                                                                                                                                                                         | None. Only CV's need be submitted                                                                                                            |
| 75  | What forms need to be filled in by the Sub-contractors?                                                                                                                                                                                  | None but details of the subcontractors need to be provided.                                                                                  |
| 76  | Form 7.3 does not allow for position input, there is no active cell dedicated for such inputs. Where should such info go?                                                                                                                | Due to an oversight, please add this in by hand.                                                                                             |
| 77  | On PQ Key Personnel table, page 31. The PQ requires several repetitive positions such as:<br><br>Technical Design Authority<br>Technical Design Manager<br>Engineering Manager<br>Design Manager.<br><br>Please verify the role of each? | The Design Engineer, Quality Control Engineer and Technical Design Authority roles are outlined on page 14 of the Prequalification Document. |

All other information and conditions remain unchanged.

This circular shall be included in the submitted prequalification document and will be deemed to form part of and allowed for in your Prequalification submission.

Regards



**Ghanem Rashed Al Mansoori**  
**Manager of Contracts Department**

|           |                                                   |           |      |
|-----------|---------------------------------------------------|-----------|------|
| Copy to : | Director-IA; AMoR&DNDD-IA;<br>CSS-CD; Tender File | نسخة الى: | Ravi |
|-----------|---------------------------------------------------|-----------|------|



