

**RFQ CIRCULAR NO. 04**

To : All Bidders  
Total Pages : 03

**PROJECT TITLE : THE QATAR PUBLIC PRIVATE PARTNERSHIP SCHOOLS DEVELOPMENT PROGRAM – PACKAGE 1**  
**PROJECT ID : BA 2019 C 001 G**  
**SUBJECT : 1. EXTENSION TO SUBMISSION DEADLINE.**  
**2. ANSWER TO REQUEST FOR QUALIFICATION QUERIES**

Tenderers are hereby informed of the following amendments, clarification and elaboration to the Request for Qualifications documentation for the above project:

**1. EXTENSION TO SUBMISSION DEADLINE**

The deadline for the submissions has been extended by **Four (4) weeks**, i.e. until **01:00pm on Sunday, 7<sup>th</sup> April 2019**.

**2. ANSWER TO REQUEST FOR QUALIFICATION QUERIES**

No	QUERY	ANSWER
1.	<b>Reference Section 6.1:</b> We foresee the Project Company (SPV) as being a wholly owned by the primary bidder. Since the FM service provider is a 100% subsidiary of the primary bidder as well, we do not intend the FM service provider to have a separate stake in the SPV. Kindly confirm if this is acceptable.	Confirmed acceptable.
2.	<b>Reference Section 6.1:</b> Kindly confirm if we would need to disclose the names of various consultants including design and construction contractors etc. during the RFP stage.	Confirmed required.
3.	<b>Reference Section 7.1:</b> Is a Letter of Intent (Lol), or any other documentary evidence, required to be furnished between the primary bidder and the FM service provider (100% owned subsidiary of the primary bidder) as evidence of the latter's commitment towards providing FM services for the project?	This would be satisfactory.

No	QUERY	ANSWER
4.	<b>Reference Section 7.3.1:</b> The consolidated financial statement provided at the level of the primary bidder would include the financials of the FM service provider (by the virtue of being a wholly owned subsidiary). Kindly confirm if a separate financial statements of the FM service provider would also need to be furnished.	In this case separate financial statements would not be required.
5.	<b>Reference Section 7.3.2:</b> Kindly note, that all our debt has been raised at the corporate level. Therefore, we will be unable to provide debt-equity ratios specific to individual projects.	<p>We understand that projects can be financed by various combinations of corporate and project debt.</p> <p>In such as case the Respondent should provide an indicative amount of debt raised for the projects provided as a reference.</p> <p>Respondents should then confirm what percentage of this debt was corporate debt and what was raised as project debt.</p> <p>The track record of being able to raise similar levels of debt to finance projects is key.</p>
6.	Please can you clarify if there is an expectation that interested bodies will submit application for all the schools in Package 1, OR, for individual schools in the package?	This is a single contract to carry out the Design, Construction, Financing and Facilities Management for all 8 schools.
7.	Please advise if there is any online application/letter is required to be issued by the bidders prior submitting the official documents.	No, the RFQ documents are free to download and the Submission Of Qualifications (SOQ) should be made in accordance with the instructions within Section 6.3 of the RFQ document.
8.	Please advise if there an appointment should be arranged with the authority for submitting the documents.	No, the Submission Of Qualifications (SOQ) should be made in accordance with the instructions within Section 6.3 of the RFQ document before the specified closing date.
9.	Please advise if there is an authorization letter or similar letters required if the contact person name is not included in Company commercial registration.	No, this is not required.

All other conditions remain unchanged.

**This circular shall be included in the submitted SOQ document and will be deemed to form part of and allowed for in your SOQ submission.**

Please acknowledge receipt of this circular via returned e-mail to:  
[contracts@ashghal.gov.qa](mailto:contracts@ashghal.gov.qa).

Yours faithfully,



**Ghanem Rashid Al-Mansoori**  
**Manager of Contract Department**