



Prequalification Circular No. 02

From : Manager of Contracts Department
To : All Applicants
Total Pages : 03
Date : 26/05/2014
Ref. No. : AA|RA|1225|14

PROJECT : Pre -Qualification For Procurement Of Companies / Contractors
For Qatar Pedestrian Bridge Design and Build Programme
SUBJECT : Answer to Prequalification Queries

Applicants are hereby informed of the following clarification and elaboration to the prequalification documentation for the above project:

No.	Query	Answer
1	<p>We would like to clarify the following point on Page 39.</p> <p>«A contractual non---incorporated Joint Venture» ---</p> <p>Two or more companies acting in collaboration for profit without incorporation for the purpose of entering into the contract. Our company a Qatari registered company has an agreement of the design supply and construction with a German bridge company as an exclusive supplier for the GCC countries. Do we need to create with the German company a Joint Venture or we can use our contract agreement (partnership) without having a Joint venture?</p>	<p>Please also refer and conform to Part 1: Section III - Qualification Criteria which is self-explanatory.</p>
2	<p>Our company registered in Qatar is a new company established in May 2012. It has zero turnover since it is a bridge supplier and it has been waiting to obtain projects such as the one</p>	<p>Any company with 0 turnover may participate and will be given consideration. However, financial details must be provided from the company to assist with the assessment, including details of other companies in the Consortia to</p>

	<p>advertised now.</p> <p>Can it participate with 0 turnover? Is it a must as you mention at point d(Series No. 5) that we need a turnover of minimum 100 million QR per year?</p>	<p>further support the submission.</p>
3	<p>In addition to the bellow mentioned issue please note that our company has already approvals from a first class bank to provide any financing or guarantees.</p> <p>Will a letter from our Bankers support our case?</p>	<p>A bank guarantee will be required from a Qatar registered bank.</p> <p>A letter from your Bankers may be submitted to support the submission.</p>
4	<p>Since our company as mentioned is a new company (registered as a construction and trading company) without any previous track record in the State of Qatar, do we need to add as a sub-contractor or as a JV partner the company who will obtain for us all the permits?</p>	<p>Yes</p>
5	<p>If one of the companies of the JV does not meet one of the financial performance criteria (i.e. current assets/current liabilities ratio) are we disqualified or less points will be given?</p>	<p>Consideration will be given to this issue as part of the submission assessment.</p>
6	<p>Please send me your Documents in word format, so that I am able to prepare them in the required lay out.</p>	<p>The document is only issue in PDF format. No other format is allowed.</p>
7	<p>In case of using specialist subcontractors we understand that:</p> <ol style="list-style-type: none"> 1) Form EL-1.2 and Form CON – 4.1 only are required to be filled by the specialist subcontractor. 2) We can use the specialist subcontractor specific local experience to fill Form EXP – 6.2 and add it to our application for purposes of Prequalification of our company. 3) We can fill certain position in 	<ol style="list-style-type: none"> 1) Refer to Form ELI-1.2 and CON-4.1. To be completed by all JV partners / Sub-contractors 2) EXP-6.2 to be completed by all partners with relevant local experience 3) EXP-7.2 to be completed with

	<p>Form EXP- 7.2 by names working with the specialist subcontractor who will be involved in the execution of the project.</p> <p>4) We can use forms filled by our subcontractor as we may find necessary to improve our submission apart from general experience Form 6.1 and Financial resources forms as stated in ITA item 25.2</p> <p>Please confirm that our understanding for each point above is correct, otherwise advise.</p>	<p>relevant details for each proposed person with CVs</p> <p>4) Additional relevant information should be provided for subcontractors as appropriate to support the submission</p>
8	<p>With reference to the pre-qualification documents for the above mentioned project , we would like to know if there are any rules for appointing the leader company in case of the incorporated joint venture, is it necessary for the leader company to be a local company according to ASHGHAL.</p>	<p>It is not a requirement for the lead company to be an existing local company. However, all necessary registrations to operate in Qatar will need to be obtained by successful applicants.</p>

All other information and conditions remain unchanged.

This circular shall be included in the submitted prequalification document and will be deemed to form part of and allowed for in your Prequalification submission.

Please acknowledge receipt of this Circular via returned email to contracts@ashghal.gov.qa.

Regards,



Ghanem Rashid Al Mansoori
Manager of Contracts Department

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